



### **CUSTOMER STORY**

**CUSTOMER:** InfoMart

**CHALLENGE:** To cost-effectively virtualize its data center and implement a backend storage system.



InfoMart is one of the nation's premier background screening companies, providing criminal histories, credit and driving records, and education and employment verifications for businesses worldwide.

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> - **Adam Felts,** Senior Systems Administrator InfoMart



### StorTrends Checks Out with InfoMart

## InfoMart's Background

While background checks are at the heart of what InfoMart does, there's a lot more to InfoMart's story than just the delivery of information. InfoMart's story is one of success based on dedication and commitment. For more than two decades, InfoMart has been defined by its devotion to quality, an attitude that embraces innovation and a passion for unparalleled service.

Headquartered outside of Atlanta, InfoMart serves thousands of clients worldwide, from small and mid-sized businesses to Fortune 500 companies and everyone in between. With InfoMart as your background screening provider, you can be certain that you're getting the highest degree of experience coupled with the best service, technology, and value – all from one company.

### Transitioning to a Storage Area Network with StorTrends

Last year, Senior Systems Administrator Adam Felts committed to virtualizing the IT environment at InfoMart. To accomplish this, he first had to implement a backend storage system. Felts requested a quote from Dell since some of their other products were already in use, but the price point was beyond the allocated budget.

Felts searched cost-effective alternatives and found the StorTrends product. The price point was ideal and the features and performance were excellent. Felts's confidence improved upon reading positive customer reviews and the rich history of American Megatrends. Once Felts completed his independent research, the StorTrends solution became the clear choice.

# **StorTrends Equals Success**

InfoMart has had tremendous success adding VMWare to help virtualize its environment, and StorTrends has played a key role in that success. "StorTrends has made a big difference in our IT environment. I get all the features that more expensive boxes provide at a better price point, which makes everyone happy," said Felts. InfoMart is still in the process of migrating data, but has made good use of the Volume Wizard feature and has experienced a seamless installation and implementation up to this point.

For more information on InfoMart, please visit: http://www.infomart-usa.com/

For more information about how StorTrends can help your organization, please call AMI at 1-800-828-9264 or visit: http://www.stortrends.com

